# Financial Highlights 2011





Wolfhart Hauser Chief Executive Officer

Our strategy is wellestablished. It positions us to capture enduring drivers of growth for our business and to increase our value to shareholders and to our customers as their global quality partner.

Revenue fm

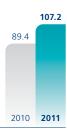


Adjusted operating profit £m



Adjusted diluted earnings per share (pence)

**Up 20%** 



Intertek (www.intertek.com) is a leading provider of quality and safety solutions serving a wide range of industries around the world. From auditing and inspection. to testing, quality assurance and certification, Intertek people are dedicated to adding value to customers' products and processes, supporting their success in the global marketplace. With a network of more than 1,000 laboratories and offices and over 30,000 people in more than 100 countries, Intertek helps its clients to meet end users' expectations across increasingly diverse quality, health, environmental, safety and social accountability aspects in virtually any market around the world.



### **Our Services**

Intertek's focus on quality and service delivery differentiates us in the marketplace. We create trusted partnerships with our customers, providing solutions that can improve their competitive advantage and add value to their businesses.



Inspection



**Advisory** 





Certification

**Auditing** 

**Quality Assurance** 



# Go online for the 5-year summary

www.intertek.com/investors/five-year-summary



Balance Sheet	2011 £m	2010 £m
Non-current assets	1,099.8	615.1
Current assets	636.8	542.1
Total assets	1,736.6	1,157.2
Current liabilities	395.4	360.9
Non-current liabilities	794.7	314.3
Total liabilities	1,190.1	675.2
Net assets	546.5	482.0

Summary of Cash Flows	2011 £m	2010 £m
Cash generated from operations	288.7	271.4
Net cash flows used in investing activities	(541.1)	(115.4)
Net cash flows from financing activities	292.3	(2.4)
Cash and cash equivalents at 31 December	181.9	217.0
Net debt at 31 December	(580.7)	(169.7)

**Equity Analysts** 

J.P. Morgan Cazenove	Robert Plant
Goldman Sachs	John Woodman
Credit Suisse	David Rigby
Bank of America Merrill Lynch	Toby Reeks
Citigroup	Ed Steele
UBS	William Vanderpump
Morgan Stanley	Jessica Alsford
Deutsche Bank	Tom Sykes
HSBC	Pierre Bosset
Exane BNP Paribas	Laurent Brunelle
Oddo Securities	Guillaume Rascoussier
Royal Bank of Canada	Andrew Brooke
Seymour Pierce	Kevin Lapwood
Numis	Steve Woolf
Natixis	Olivier Lebrun
Helvea	Chris Burger
Cheuvreux	Beate Keiser

## **Financial Calendar**

Financial year end	31 December 2011
Results announced	5 March 2012
Annual General Meeting	17 May 2012
Ex-dividend date for final dividend	6 June 2012
Record date for final dividend	8 June 2012
Final dividend payable	22 June 2012
Interim results announced	26 July 2012
Ex-dividend date for interim dividend	31 October 2012
Record date for interim dividend	2 November 2012
Interim dividend payable	16 November 2012

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Registered number: 4267576

ISIN: GB0031638363

London Stock Exchange Support Services FTSE 100 Symbol: ITRK

#### **Brokers**

## J.P.Morgan Cazenove

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#### **Goldman Sachs International**

Peterborough Court 133 Fleet Street London EC4A 2BB T: +44 20 7774 1000

#### **Cautionary statement**

The Annual Report contains certain forward-looking statements with respect to the financial condition, results, operations and business of Intertek Group plc. These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that will occur in the future. There are a number of factors that could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements and forecasts. Nothing in the Annual Report should be construed as a profit forecast.