# **Financial Highlights 2010**





Wolfhart Hauser
Chief Executive Officer

Valued Quality. Delivered.

In a world of increasing quality, safety and sustainability expectations, we see higher product variety, changing sourcing patterns and greater supply chain complexity.

In response to these challenges, our brand proposition represents the value we add to our customers' businesses through the quality we deliver and our speed of delivery.

Intertek is a leading provider of quality and safety solutions serving a wide range of industries around the world. We have the expertise, resources and global reach to support our customers through our network of more than 1,000 laboratories and offices and more than 27,000 people in more than 100 countries around the world. From auditing and inspection, to testing, quality assurance and certification, Intertek people are dedicated to adding value to customers' products and processes, supporting their success in the global marketplace.







#### **Our Services**

We go beyond testing, inspecting and certifying products; we help customers improve performance, gain efficiencies in manufacturing and logistics, overcome market constraints, and reduce risk.

We've earned a reputation for helping our customers increase the value of their products, gain competitive advantage, and develop trusted brands.



Testing



7

Advisory

Wills.

Outsourcing



Auditing

Certification



Training



Quality Assurance





# Go online for the 5-year summary

www.intertek.com/investors/five-year-summary

	2010	2009
Balance Sheet	£m	£m
Non-current assets	615.1	548.2
Current assets	542.1	407.9
Total assets	1,157.2	956.1
Current liabilities	360.9	257.6
Non-current liabilities	314.3	359.2
Total liabilities	675.2	616.8
Net assets	482.0	339.3
Total equity	482.0	339.3
	2010	2009
Summary of cash flows	£m	£m
Cash generated from operations	271.4	278.4
Net cash flows used in investing activities	(115.4)	(79.6)
Net cash flows from financing activities	(2.4)	96.1
Net debt at 31 December	(169.7)	(201.4)
Cash and cash equivalents at 31 December	217.0	134.2

# **Equity analysts**

J.P. Morgan Cazenove	Kellie McAvoy	
Goldman Sachs	John Woodman	
Credit Suisse	David Rigby	
Bank of America Securities Merrill Lynch	Toby Reeks	
Société Générale	Simon Mezzanotte	
Citigroup	Ed Steele	
UBS	William Vanderpump	
Morgan Stanley	Jessica Alsford	
Deutsche Bank	Tom Sykes	
HSBC	Pierre Bosset	
Jefferies	Alex Barnett	
Exane BNP Paribas	Laurent Brunelle	
Oddo Securities	Quentin Philippe	
Royal Bank of Canada	Andrew Brooke	
Seymour Pierce	Kevin Lapwood	
Numis	Steve Woolf	
Natixis	Olivier Lebrun	

# **Financial Calendar**

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Financial year end	31 December 2010
Results announced	7 March 2011
Annual General Meeting	20 May 2011
Ex-dividend date for final dividend	1 June 2011
Record date for final dividend	3 June 2011
Final dividend payable	17 June 2011
Interim results announced	1 August 2011
Ex-dividend date for interim dividend	2 November 2011
Record date for interim dividend	4 November 2011
Interim dividend payable	18 November 2011

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#### Registered number: 4267576

ISIN: GB0031638363

London Stock Exchange Support Services FTSE 250 Symbol: ITRK

#### **Brokers**

# J.P. Morgan Cazenove

10 Aldermanbury 2nd Floor London EC2V 7RF t: +44 20 7155 5338

# **Goldman Sachs International**

Peterborough Court 133 Fleet Street London EC4A 2BB t: +44 20 7774 1000

# **Cautionary statement**

This Annual Report contains certain forward-looking statements with respect to the financial condition, results, operations and business of Intertek Group plc. These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that will occur in the future. There are a number of factors that could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements and forecasts. Nothing in this Annual Report should be construed as a profit forecast.