Financial highlights 2012

Intertek is the leading quality solutions provider to industries worldwide. From auditing and inspection, to testing, training, advisory, quality assurance and certification, Intertek adds value to customers’ products, processes and assets.

With a network of more than 1,000 laboratories and offices and over 35,000 people in more than 100 countries, Intertek supports companies’ success in a global marketplace. Intertek helps its customers to meet end users’ expectations for safety, sustainability, performance, integrity and desirability in virtually any market worldwide. Visit www.intertek.com.

Wolfhart Hauser
Chief Executive Officer

“The world’s leading companies, their suppliers and partners trust us to add value to their brands. Critical to our success is our ability to deliver solutions that bring benefits to our customers’ organisations.”

Our global operations

Revenue (£m)

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue (£m)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>2,054</td>
</tr>
<tr>
<td>2011</td>
<td>1,749</td>
</tr>
</tbody>
</table>

Adjusted operating profit (£m)

<table>
<thead>
<tr>
<th>Year</th>
<th>Adjusted Operating Profit (£m)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>335</td>
</tr>
<tr>
<td>2011</td>
<td>281</td>
</tr>
</tbody>
</table>

Adjusted diluted EPS (pence)

<table>
<thead>
<tr>
<th>Year</th>
<th>Adjusted Diluted EPS (pence)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>131.2</td>
</tr>
<tr>
<td>2011</td>
<td>107.2</td>
</tr>
</tbody>
</table>

Our services

Intertek’s focus on quality and service delivery differentiates us in the marketplace. We create trusted partnerships with our customers, providing solutions that can improve their competitive advantage and add value to their businesses.
**Balance sheet**

<table>
<thead>
<tr>
<th></th>
<th>2012 £m</th>
<th>2011 £m</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-current assets</td>
<td>1,154.1</td>
<td>1,099.8</td>
</tr>
<tr>
<td>Current assets</td>
<td>681.2</td>
<td>636.8</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>1,835.3</td>
<td>1,736.6</td>
</tr>
<tr>
<td>Current liabilities</td>
<td>406.1</td>
<td>395.4</td>
</tr>
<tr>
<td>Non-current liabilities</td>
<td>774.3</td>
<td>794.7</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>1,180.4</td>
<td>1,190.1</td>
</tr>
<tr>
<td>Net assets</td>
<td>654.9</td>
<td>546.5</td>
</tr>
</tbody>
</table>

**Summary of cash flows**

<table>
<thead>
<tr>
<th></th>
<th>2012 £m</th>
<th>2011 £m</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash generated from operations</td>
<td>332.6</td>
<td>288.7</td>
</tr>
<tr>
<td>Net cash flows used in investing activities</td>
<td>(151.2)</td>
<td>(541.1)</td>
</tr>
<tr>
<td>Net cash flows from financing activities</td>
<td>(92.6)</td>
<td>292.3</td>
</tr>
<tr>
<td><strong>Cash and cash equivalents at 31 December</strong></td>
<td>166.5</td>
<td>181.9</td>
</tr>
<tr>
<td>Net debt at 31 December</td>
<td>(550.7)</td>
<td>(580.7)</td>
</tr>
</tbody>
</table>

**Equity analysts**

- J.P. Morgan Cazenove: Robert Plant
- Goldman Sachs: John Woodman
- Bank of America Merrill Lynch: Toby Reeks
- Barclays: Paul Sullivan
- Berenberg Bank: Simon Mezzanotte
- Cantor Fitzgerald: Caroline de la Joueoule
- Cheuvreux: Beat Keiser
- Citigroup: Ed Steele
- Credit Suisse: David Rigby
- Deutsche Bank: Tom Sykes
- Exane BNP Paribas: Laurent Brunelle
- Helvea: Chris Burger
- HSBC: Alex Maghi
- Intermonte: Marco Corsiglia
- Jefferies: Will Kirkness
- Kepler: Bettina Edmondston
- Mainfirst: Mourad Lahmidi
- Natixis: Olivier Lebrun
- Numis: Steve Woolf
- Oddo Securities: Guillaume Rascoussier
- Royal Bank of Canada: Andrew Brooke
- Shore Capital: Robin Speakman
- Societe Generale: Patrick Jousseaume
- UBS: William Vanderpump

**Financial calendar**

- Financial year end: 31 December 2012
- Results announced (full year): 4 March 2013
- Annual General Meeting: 17 May 2013
- Ex-dividend date for final dividend: 22 May 2013
- Record date for final dividend: 24 May 2013
- Final dividend payable: 7 June 2013
- Interim results announced: 29 July 2013
- Ex-dividend date for interim dividend: 16 October 2013
- Record date for interim dividend: 18 October 2013
- Interim dividend payable: 1 November 2013

**Cautionary statement**

The Annual Report contains certain forward-looking statements with respect to the financial condition, results, operations and business of Intertek Group plc. These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that will occur in the future. There are a number of factors that could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements and forecasts. Nothing in the Annual Report should be construed as a profit forecast.

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London Stock Exchange Support Services
FTSE 100
Symbol: ITRK

**Brokers**

- J.P. Morgan Cazenove: Robert Plant
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Go online for the 5-year summary
www.intertek.com/investors/five-year-summary